

# Australian Securities Finance Fee facility<sup>®</sup> is a compliant, non-commission based brokerage payment system...



## ...free to all our clients



The royal banking commissions adverse publicity over secret commissions paid by lenders, has left many brokers looking for alternative means of payment for their services.

For years, Australian Securities have provided a transparent payment system for introducers, referrers and their clients. The 'Finance Fee Facility' is superior to any commission payment.

You set the remuneration for the service you provide up front, with client approval.

Payment is flexible and more affordable for the client and at no cost to their agent.

You decide on the initial fee, a term fee or both an initial fee and ongoing term fees.

ASL collects the fees for you from the loan advance or the on-going interest payments and credits them monthly to your bank account.

This arrangement is popular with both introducers

and their clients as it provides a level of transparency for customers concerned about hidden commissions.

ASL does not have clawbacks and if the applicant elects to exit the loan prior to the end of the initial term the remaining trail payments must be paid. This arrangement will not be changed or ended by ASL. Brokers also have access to ASL's secure online portal services which provide statements of client payments and fee payments with payment notices provided each month. ASL does not charge a fee for EFT transfers and absorbs the bank charges for providing this free service.

If you would like to know more about the finance fee payment system contact our Finance team on 1300 275 275

