

A brokerage payment system
that puts you, back in control.



The 'Finance Fee Facility' is a free service

We at Australian Securities believe the Royal Commission into the banking sector, has created new and exciting opportunities for brokers to grow their business, away from banks, by building more transparent customer relationships.

Australian Securities have the perfect facility to achieve this. They have a long history, of partnering with brokers since 1925, with a brokerage payment system that has been in operation for decades. The Australian Securities 'Finance Fee Facility', is superior to any commission based structure and provides greater control with fee payments while building better broker/client relationships.

When you introduce a client to Australian Securities, we will manage your clients lending requirements, pay your fees and your client will remain just that - 'your client'. Eligibility to the 'Finance Fee Facility' is automatic on approved loan applications.

It is a free, transparent service for you and your client. You simply set the remuneration for the service you provide up front, with client approval. Payments are flexible and more affordable for the client. You decide on the initial fee or a trail fee or both an initial fee and ongoing trail fees.

Australian Securities collects the fees for you, from the loan advance or the on-going interest payments and credits them monthly to your bank account. This arrangement is popular with brokers and their clients, as it builds trust and customer loyalty, providing a level of transparency for clients, concerned about hidden commissions.

Australian Securities does not have claw-backs and if the applicant elects to exit the loan prior to the end of the term, broker trail payments are calculated up until the repayment date when the debt is paid out under the terms of the agreement. Agreements between the broker and their client

cannot be changed by Australian Securities, providing greater certainty for both borrower and broker. Brokers also have access to the AS secure on-line portal service which provides on-line payment statements of individual client loans and fee disbursements. Broker are also provided monthly email notifications of total fee distributions for their clients each month. ASL does not charge a fee for EFT transfers and absorbs the bank charges while providing this free service.

The 'Finance Fee Facility' is one of many unique services provided by Australian Securities.

If you would like to know more about Australian Securities and our unique 'Finance Fee Facility' call the Finance team on 1300 275 275 or visit

our website and complete the brokers form at: <https://australiansecurities.com.au/contact-us/>



A unique payment system

The Finance Fee Facility provides a better payment alternative to commissions, while securing your future business.



No change to your fee income amounts

The Finance Fee facility is not a commission based system. Therefore, under the terms of the banking Royal Commission any restrictions, such as caps will not apply.



Your client, remains your client

By offering a transparent fee based service for your customers you build long term customer loyalty, trust and the potential for repeat business.



No Clawbacks

Fee payment arrangements are made directly between broker and borrower and cannot be changed by Australian Securities. Trail payments are calculated up until the repayment date when the debt is paid out.



Trailing fees paid monthly to your account

You will benefit from automatic monthly payments from your clients interest repayment account in the same month interest is paid.



A Broker Portal that keeps you informed

Brokers are provided fee payment notices each month and are kept informed with on-line activity statements of client interest repayments.



Say goodbye to banks

Looking to refinance your clients loans with us? Australian Securities are specialist lending experts who will do everything in their power to help you transition from commission based payments with a minimum of fuss.

Lending options with added benefits

Whenever you make a loan application with Australian Securities you automatically become eligible for the Finance Fee facility. If you would like to know more about borrowing from a leading private lender with over 95 years experience in financial services, visit our website at : - <https://australiansecurities.com.au> or simply call our finance manager on 1300 275 275 with any loan queries.



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